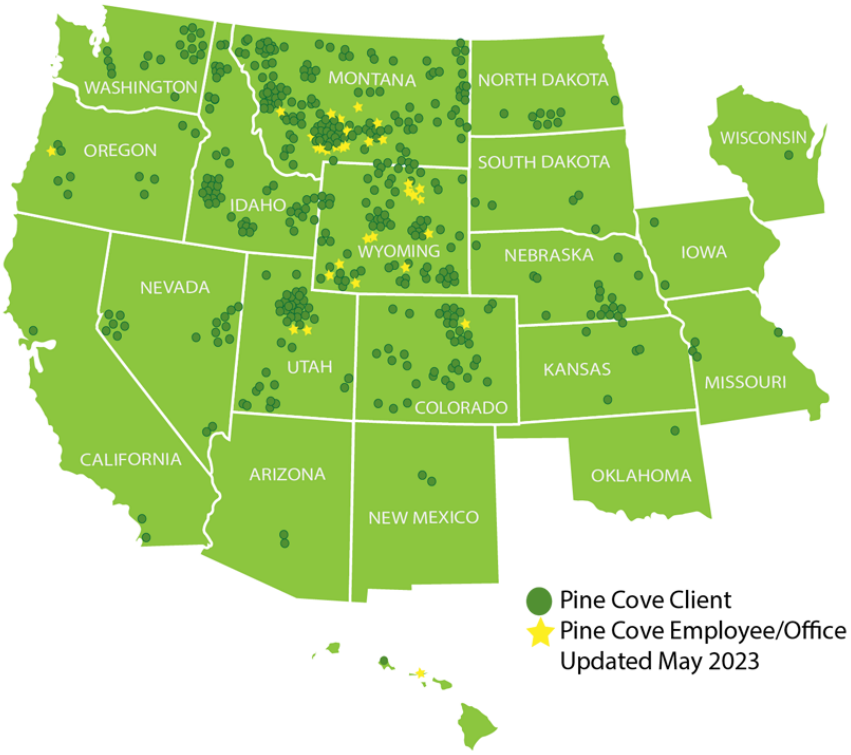
+1 800-432-0346 | www.pinecc.com | sales@pinecc.com



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CYBERSECURITY | NETWORKING | COMMUNICATION | PHYSICAL SECURITY | MANAGED SERVICES | STUDENT SAFETY |

We have prepared a quote for you:

Verkada - Summer Project

Quote # 012297
Version 4

Prepared for:

City of Missoula

Cage Urquhart
UrquhartC@ci.missoula.mt.us

Fort Missoula

Description		Price	Qty	Ext. Price
Verkada CH63-E Outdoor Four-Camera Multisensor Camera, 2TB,30 Days Max		$2,939.30	12	$35,271.60
Verkada 5-Year Four-Camera Multisensor License, Capacity Increase	VERKADA	$2,099.30	12	$25,191.60
Verkada CD63-E Outdoor Dome Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention		$1,329.30	7	$9,305.10
CR63-E Outdoor Remote Camera, 512GB, 30 Days Max		$2,624.25	3	$7,872.75
Verkada CP63 Outdoor PTZ Camera, 4K, 1TB of Storage, Maximum 30 Days of Retention		$3,289.30	1	$3,289.30
Verkada CB62-E Outdoor Bullet Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention		$1,399.30	3	$4,197.90
Verkada CB62-TE Outdoor Bullet Camera, 4K, Telephoto Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention		$1,399.30	2	$2,798.60
Verkada CF83-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 512GB of Storage, Maximum 30 Days of Retention		$1,259.30	2	$2,518.60
Verkada CD43-E Outdoor Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention		$839.30	3	$2,517.90
****LOWER COST SUB ON CM22** Verkada CM42 Indoor Mini Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention**		$349.30	5	$1,746.50
Verkada CD43 Indoor Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention		$699.30	3	$2,097.90
Verkada 5-Year Camera License, Capacity Increase	VERKADA	$699.30	29	$20,279.70
100 Watt Solar Panel		$188.30	3	$564.90
430Wh Backup Battery		$349.30	3	$1,047.90
Verkada Pole Mount		$146.30	11	$1,609.30
Verkada Arm Mount		$69.30	12	$831.60

Fort Missoula

Description		Price	Qty	Ext. Price
Verkada Corner Mount		$139.30	2	$278.60
Verkada Pendant Cap Mount		$48.30	12	$579.60
Verkada Large Arm Mount (PTZ)		$111.30	1	$111.30
Verkada L-Bracket Mount		$90.30	1	$90.30
Verkada GW31 Wi-Fi Gateway, Outdoor, 802.11ax		$699.30	13	$9,090.90
Verkada 5-Year Wi-Fi Gateway License, Capacity Increase		$314.30	13	$4,085.90
Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Outdoor, North America Type B Plug		$209.30	13	$2,720.90
Verkada Outdoor Directional Wi-Fi Antenna for GW Series, N-Type		$258.30	10	$2,583.00
Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Indoor, North America Type B Plug		$118.30	1	$118.30
Shipping, Handling and Insurance		$2,250.00	1	$2,250.00
Naspo AR2472		$0.00	1	$0.00
RUCKUS Unleashed T350se, sectorized 120 degree internal antenna, external antenna ports, outdoor access point, 802.11ax 2x2:2 internal BeamFlex+, dual band concurrent. One Ethernet port, PoE input, DC input, USB. -40ºC to 65ºC Operating Temperature. Inclu		$890.00	1	$890.00
RUCKUS Unleashed T350c, omni, outdoor access point, 802.11ax 2x2:2 internal BeamFlex+, dual band concurrent. One Ethernet port, PoE input. -20ºC to 65ºC Operating Temperature. Includes mounting bracket. Does not include PoE injector.		$712.50	2	$1,425.00
Outdoor Mounting Kit, 180 degree angle (See RUCKUS Accessory Guide for compatibility)		$75.00	3	$225.00
LPS740P-T1P IP68 Contractor-Grade 5-Port 1000M 802.3af/at Outdoor PoE Switch with 4 PoE Ports & 1 RJ45 Gigabit Uplink Port for 60W PoE Input, 30W per PoE Port, Up to 60W Total		$494.94	1	$494.94

Fort Missoula

Description	Price	Qty	Ext. Price
Cat6-550 MHz, 4 Twisted Pairs, 23 AWG, Unshielded, Plenum Jacket, Blue 1000ft Box	$302.32	1	$302.32

Subtotal: **$146,387.21**

Installation on Fort Missoula

Description	Price	Qty	Ext. Price
Installation and Configuration	$31,873.64	1	$31,873.64

Subtotal: **$31,873.64**

Missoula Aquatics

Description	Price	Qty	Ext. Price
Verkada CB62-E Outdoor Bullet Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$1,399.30	6	$8,395.80
Verkada CB52-E Outdoor Bullet Camera, 5MP, Zoom Lens, 512GB of Storage, Maximum 60 Days of Retention	$1,399.30	2	$2,798.60
Verkada CD63-E Outdoor Dome Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$1,329.30	8	$10,634.40
Verkada CD53-E Outdoor Dome Camera, 5MP, Zoom Lens, 256GB of Storage, Maximum 30 Days of Retention	$1,049.30	7	$7,345.10
****LOWER COST SUB ON CM22** Verkada CM42 Indoor Mini Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention**	$349.30	6	$2,095.80
Verkada CM42 Indoor Mini Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention	$489.30	2	$978.60
Verkada CD43 Indoor Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention	$699.30	5	$3,496.50
Verkada CD43-E Outdoor Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention	$839.30	7	$5,875.10
Verkada CM41-E Outdoor Mini Dome Camera, 5MP, Fixed Lens, 128GB of Storage, Maximum 30 Days of Retention	$699.30	5	$3,496.50
Verkada 5-Year Camera License, Capacity Increase	$699.30	48	$33,566.40
Verkada L-Bracket Mount	$90.30	12	$1,083.60

Missoula Aquatics

Description	Price	Qty	Ext. Price
Verkada GW31 Wi-Fi Gateway, Outdoor, 802.11ax	$699.30	5	$3,496.50
Verkada 5-Year Wi-Fi Gateway License, Capacity Increase	$314.30	5	$1,571.50
Verkada 90W PoE++ (802.3bt Type 4) Injector, GigE, Outdoor, North America Type B Plug	$209.30	4	$837.20
Verkada Outdoor Directional Wi-Fi Antenna for GW Series, N-Type	$258.30	4	$1,033.20
Verkada AC/DC Power Adapter for G Series, 54V, Indoor, North America Type B Plug	$62.30	2	$124.60
Verkada GC31 Cellular Gateway, Outdoor	$909.30	3	$2,727.90
Verkada 5-Year Cellular Gateway License, Capacity Increase	$944.30	3	$2,832.90
Shipping, Handling and Insurance	$2,000.00	1	$2,000.00
Naspo AR2472	$0.00	1	$0.00

Subtotal: **$94,390.20**

Installation on Missoula Aquatic

Description	Price	Qty	Ext. Price
Installation and Configuration	$43,740.43	1	$43,740.43

Subtotal: **$43,740.43**

Electrical - Anchor Electric

Description	Price	Qty	Ext. Price
Electrical on locations via Anchor Electric	$50,000.00	1	$50,000.00
This assumes existing conduit pathways for electrical installation are functional and can be utilized			

Subtotal: **$50,000.00**

Terms

Payment Terms

Product Invoicing

- Products will be invoiced upon shipment (Down payment may apply to new customers)
- Payment for products is due upon receipt of the invoice.

Professional Services Payment

- A deposit equal to 50% of the total service cost is required 30 days prior to the project start date, which is established upon signing the project agreement.
- The remaining balance is invoiced upon project completion, with payment due upon receipt.

General Terms

- **Late Payments**: Late payments may incur additional charges.
- **Dispute Resolution**: If you have any disputes regarding an invoice, please notify us within 10 days of receipt. The undisputed portion of the invoice is due.

By agreeing to these terms upon signing the project agreement, you affirm your commitment to adhere to the outlined payment schedule.

Flexible Negotiation: If the standard payment schedule does not meet your needs, we are open to discussing and negotiating alternative arrangements that benefit both parties.

Verkada - Summer Project

Prepared by:

Pine Cove Consulting

sales@pinecc.com
800-432-0346

Prepared for:

City of Missoula

435 Ryman St
Missoula, MT 59802
Cage Urquhart
(406) 552-6000
UrquhartC@ci.missoula.mt.us

Quote Information:

Quote #: 012297

Version: 4
Delivery Date: 06/01/2026
Expiration Date: 06/30/2026

Quote Summary

Description	Amount
Fort Missoula	$146,387.21
Installation on Fort Missoula	$31,873.64
Missoula Aquatics	$94,390.20
Installation on Missoula Aquatic	$43,740.43
Electrical - Anchor Electric	$50,000.00
Total:	**$366,391.48**

This proposal shall not be used for the creation of RFP/RFQ documents, by the customer.

TERMS: Due on receipt of invoice.

Access to the customer portal for online payment is @ https://pinecc.connectboosterportal.com

Applicable fees and taxes not included.

https://www.orderporter.com/OrderPorter/online.order?passcode=bd978d83f340c9c8cbc2950fdc2a8115&entrykey=Quosal Branded v3 (copy)